

# 2020 Clutha Licensing Trust Annual Report





Operates from 38 Clyde Street, Balclutha, South Otago, New Zealand



Phone: +64 3 4190154



The financial information presented below is subject to Audit Confirmation which has been delayed due to COVID-19. This has required more testing, and the Impairment Assessment being scrutinised in light of the impact of COVID-19.

<u>**Trading**</u> – Accommodation has decreased by 5.5%, food sales decreased by 3.3 % with a slight decline in the combined liquor sales by 1.2%.

The businesses were trading above budget expectations until Covid-19 hit. With the country slowing down with the world wide effects of Covid-19, and NZ going into lockdown on the 23rd March, these small decreases are to be expected.

<u>Management</u> – During 2019/20 we welcomed a new General Manager Mike Curtis to the Clutha Licensing Trust. The White Horse Inn welcomed Pam Clark as a Site Manger and the Rosebank Lodge also appointed Tom Blaikie as a General Manager. Chris Lankshear came on board in January this year as a Trade Sales Manager. Sadly, after 30 years service, Wayne Felts moved on to pursue a new career and the Board wish him all the best for the future - Thank You Wayne.

<u>Elections</u> – Prior to the local body elections in October 2019 we received two resignations of board members: Mr Blair Cross (Balclutha), and Mr Ian Carruthers (Tokomairiro). Thank you for your energy and efforts.

The 7 serving Trustees were re-elected and we also welcomed Mr Evan Jenkins (Tokomairiro) and Mr Jared McPhee (Balclutha) to the Board.

<u>**Property**</u> – The Trustees are focused on improving and updating our ageing properties to benefit the community and what they can offer. We currently have a Board sub-committee and Design Consultant working towards a solution to improve the Hotel South Otago.

**<u>Financial</u>** – I am very pleased to advise that the Trust has produced a "Black" bottom line for the third year in a row. Our trading result before taxation was **\$172,844** versus last year's profit of \$332,507.

We continue to look at our business model to see where we can make improvements and reduce costs. The annual increase/s to the adult wage will add further cost to our business and long-term these increases will impact on the price of goods to our customer.

Our cash reserves at the end of the fiscal year were approximately \$1.9M, which is up \$37K from last year.

**Note:** Once the Financial Statements are Audited, a full set of accounts can be viewed on-line via the Trust's website: <u>http://www.clt-trust.co.nz</u>

<u>Gaming & Grants</u> – The machines operating within our facilities are operated on behalf of The Trusts Community Foundation. These machines deliver returns for both our businesses and our community. Should you wish to apply for funding from the foundation please visit <u>http://www.ttcfltd.org.nz/how-to-apply/application-forms</u> for a funding application form. <u>The Trusts Community Foundation Limited</u> – Supported 66 groups and organisations within South Otago during the 2019/20 period to the value of **\$743,245** (refer to the attached schedule of recipients), compared with 61 applications during the previous period totalling \$719,087.

<u>Community Support & Events</u> – The Clutha Licensing Trust distributed **\$14,842** in sponsorships to various community groups within our district during the past year. This support allows the smaller events to keep happening in the community, such as school fairs, bowling tournaments and golf tournaments etc.

During this fiscal year we supported (to name a few) the following events:

- Toko Rugby Football Club May 2019
- Dean Bond Rally Team August 2019
- Catlins Boar Hunt August 2019
- Tuapeka Harness Racing Club November 2019
- Otago Shearing & Woolhandling November 2019
- The Catlins Wisp Hill Trail Ride March 2020

<u>Clutha District Senior Citizens Christmas Luncheons</u> – The Trust again hosted our very popular annual Senior Citizens Christmas Luncheons in early December at the Rosebank Lodge, and we are planning this event to be held on 8<sup>th</sup> & 9<sup>th</sup> of December again this year. On entry our guests make a small donation and last year this totalled **\$2,263** over the two days which was donated to MAC (Methamphetamine Awareness Campaign).

<u>Please remember</u>, these premises are owned by **YOU** the people of South Otago, and the more support we get from you the owners the better the facilities and amenities we can provide for your use and enjoyment.

We aim to deliver the best facilities we can, so if you feel we are falling short in anyway, please forward your suggestions via our website enquiry link: <u>http://www.clt-trust.co.nz/enquiries</u>.

On behalf of the board I would like to say **THANK YOU** to all our customers for supporting the Trust. I would also like to say thanks very much to all of the management team and staff for their effort and commitment for the last year under some difficult circumstances. I would personally like to acknowledge the support and hard work put in by all of the Trustees.

Kind Regards, Steve Morris – President.



## FINANCIAL REPORT

For the Year ended 31 March 2020		
	2020 \$000	2019 \$000
Operating Revenue	<i>+•••</i>	<i></i>
Sales	10,453	10,461
Other Income	351	354
Total Operating Revenue	10,804	10,815
Less Expenses	(10,631)	(10,526)
Less Finance Costs	(3)	(2)
Gain/Loss on Sale of Property Plant & Equipment	3	45
Operating Surplus before Taxation	173	332
Taxation	1,442	(91)
Operating Surplus after Taxation	1,614	241
Revaluation of Property, Plant, Equipment & Financial Assets	(808)	1,167
Deferred Tax Building Revaluations		(255)
Total Comprehensive Income	806	1,154

Statement of CHANGES in EQUITY For the Year ended 31 March 2020		
	2020 \$000	2019 \$000
Equity at the Beginning of Year	8,073	6,919
Total Comprehensive Income	806	1,154
Equity at 31 March 2020	8,879	8,073

## NOTE: TO THE READER of the above SUMMARY of FINANCIAL ACCOUNTS

The above information is a summary of the Trust's **un**audited financial accounts for the year ending 31 March 2020. A full copy of the Trust's Financial Annual Report and the President's Report can be located on the Trust's website (when finalized): <u>http://www.clt-trust.co.nz</u> under the Financial Reporting tab or from the Trust's Head Office located on the first floor, 38 Clyde Street, Balclutha.

STATEMENT of FINANCIAL POSITION		
As at 31 March 2020		
	2020 \$000	2019 \$000
Current Assets	3,594	3,093
Non Current Assets	6,990	7,612
Total Assets	10,584	10,705
Current Liabilities	1,608	1,321
Non Current Liabilities	97	1,311
Total Liabilities	1,705	2,632
Net Assets	8,879	8,073
Represented by:		
Revaluation Reserves	3,479	4,286
Retained Earnings	5,401	3,786
Total Equity	8,879	8,073

#### STATEMENT of CASH FLOWS For the Year ended 31 March 2020

	2020	2019
Cash Flows from:	\$000	\$000
Operating Activities	307	425
Investing Activities	(741)	(96)
Financing Activities	(29)	
Net Increase/(Decrease) in Cash	(463)	329
Opening Cash Brought Forward	1,465	1,136

If you have any questions please contact the Trust's General Manager – Mike Curtis on 03 419 0154, email <u>mail@clt-</u> <u>trust.co.nz</u>, or write to the Clutha Licensing Trust, PO Box 113, Balclutha 9240.

#### THE TRUSTS COMMUNITY FOUNDATION GRANTS

The Trusts Community Foundation (TTCF) is the preferred gaming machine service provider for the **Clutha Licensing Trust** and operates its gaming machines at the following venues:

- The Crescent Bar & Grill Kaitangata
- Catlins Inn, Owaka
- Hotel South Otago, Balclutha
- Oak Tree Inn, Clinton
- Rosebank Lodge, Balclutha
- White Horse Inn, Milton

TTCF invites the elected members of the Clutha Licensing Trust to consider all compliant applications received from within the Clutha Licensing Trust boundaries on a monthly basis. TTCF subsequently considers these recommendations at their next scheduled Net Proceeds Committee meeting.

The recommendations of the elected members of the Clutha Licensing Trust, utilising their extensive local knowledge, has been invaluable in terms of ensuring the needs of the local community are being met.

#### Applications for funding can be either downloaded from www.ttcfltd.org.nz

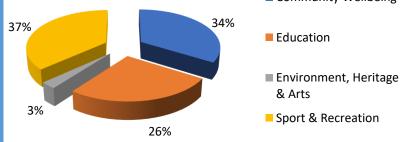
or requested directly from the TTCF Grants Office by telephoning

0800 882 3583 Extension 2

Balclutha Associated Football Club Inc	Sport & Recreation	\$3,700.00
Balclutha Junior Soccer Club	Sport & Recreation	\$3,255.13
Balclutha Pipe Band Inc	Environment, Heritage & Arts	\$10,780.00
Balclutha Playcentre	Education	\$5,665.96
Balclutha Primary School PTA	Education	\$4,718.50
Balclutha School Netball Club	Sport & Recreation	\$4,824.99
Balclutha Scout Group	Community Wellbeing	\$12,326.22
Balclutha Toy Library Inc.	Community Wellbeing	\$3,800.00
Bowls South Otago Incorporated	Sport & Recreation	\$4,400.00
Cancer Society of NZ Inc - Otago & Southland Divn	Community Wellbeing	\$12,000.00
Catlins Medical Centre (2017) Ltd	Community Wellbeing	\$17,500.00
Catlins Search and Rescue	Community Wellbeing	\$5,000.00
City Impact Church Balclutha Trust	Community Wellbeing	\$1,644.00
Clinton Primary School	Education	\$20,000.00
Clinton Rugby Club	Sport & Recreation	\$10,000.00
Clutha District Council - Clutha Country Christmas Celebration	Community Wellbeing	\$5,842.79
Clutha District Council - Clutha Road Safety Community Driver Mentor Programme	Community Wellbeing	\$3,191.31
Clutha Parks Trust	Community Wellbeing	\$50,000.00
Clutha Recreation Centre Inc	Sport & Recreation	\$21,405.00
Clutha Rugby Football Club Inc	Sport & Recreation	\$4,500.00
Clutha Valley Primary School	Education	\$35,000.00
Clutha Valley Recreation Ground Society Inc.	Community Wellbeing	\$18,000.00
Heart Kids New Zealand Incorporated	Community Wellbeing	\$6,303.60
Jenny's Companionship Group Inc	Community Wellbeing	\$1,910.47
Kaka Point Bowling Club Inc	Sport & Recreation	\$5,976.00
Kaka Point Surf Life Saving Club Inc	Community Wellbeing	\$15,649.34
Lawrence Skatepark Incorporated	Sport & Recreation	\$50,000.00
Life Education Trust Heartland Otago/Southland	Education	\$5,000.00
MCHT Support & Advocacy - Tokomairiro Community Hub	Community Wellbeing	\$31,200.00
Milton Coronation Hall Society Inc	Community Wellbeing	\$9,686.00
Milton Country Club	Sport & Recreation	\$2,345.00

Milton Utility Poultry Club	Community Wellbeing	\$1,500.00
Motorcycling New Zealand Incorporated	Sport & Recreation	\$12,000.00
Otago Country Cricket Association Inc.	Sport & Recreation	\$3,244.18
Otago Shearing & Woolhandling Committee	Sport & Recreation	\$5,000.00
Our Hut heritage Hub	Environment, Heritage & Arts	\$4,250.00
Outward Bound Trust of New Zealand	Community Wellbeing	\$17,142.84
Owaka Playcentre	Education	\$10,000.00
Owaka Rugby Football Club	Sport & Recreation	\$32,350.00
Owaka Swimming Baths Committee Inc.	Sport & Recreation	\$7,000.00
Presbyterian Support Otago Incorporated	Community Wellbeing	\$5,000.00
Project Bruce	Community Wellbeing	\$10,000.00
RNZ Plunket - Central Otago	Community Wellbeing	\$2,200.00
Rosebank Primary School	Education	\$6,000.00
South Otago Agricultural and Pastoral Society	Community Wellbeing	\$6,500.00
South Otago Car Club	Sport & Recreation	\$25,747.85
South Otago Free Kindergarten Assn Milton Kindergarten	Education	\$5,700.00
South Otago Free Kindergarten Association Inc Goldfields Kindergarten	Education	\$6,250.00
South Otago High School	Education	\$43,018.61
South Otago Netball Centre	Sport & Recreation	\$3,500.00
South Otago Plunket	Community Wellbeing	\$2,000.00
Sport Otago	Sport & Recreation	\$14,000.00
St Mary's School	Education	\$10,000.00
The Clutha Budget Advisory Service	Community Wellbeing	\$5,000.00
The Hone Tuwhare Charitable Trust	Environment, Heritage & Arts	\$5,000.00
The Milton & Districts Senior Citizens Club Inc	Community Wellbeing	\$1,356.75
The South Otago Creative Arts Centre Inc.	Environment, Heritage & Arts	\$1,400.87
The South Otago Health Support Trust	Community Wellbeing	\$6,000.00
Tokomairiro A&P Society	Community Wellbeing	\$4,000.00
Tokomairiro Community Recreation Centre Trust Inc.	Sport & Recreation	\$26,814.20
Tokomairiro High School	Education	\$30,000.00
Tokomairiro High School Netball Club	Sport & Recreation	\$3,420.00
Tokomairiro High School PTA	Education	\$3,116.50
Tuapeka Aquatic Centre	Sport & Recreation	\$30,000.00
Waiwera South School	Education	\$15,000.00
Warepa School Board of Trustees - South West Otago Sports Activator	Sport & Recreation	\$3,100.00
	Subtotal	752,236.11
	Less Refunds Received	8,990.63
Grapte by Sactor 2010/2020	_	

Grants by Sector 2019/2020



Community Wellbeing

Total

THE TRUSTS FOUNDATION

743,245.48



### **Community Elected Trustees**

Mr G E B (Blair) Cross	Balclutha Ward	Elected 2010 Resigned 2019
Mr J (Jared) McPhee	Balclutha Ward	Elected 2019
Mr R G (Tiny) Agnew	Tokomairiro Ward	Appointed 2011
Mr J F R (Jason) Lyders	Lawrence Ward	Elected 2013 Appointed 2012
Mr S J (Steve) Morris	Balclutha Ward	Elected 2013 Elected 2013
(President) Mr S D (Scott) Mckenzie	Clinton Ward	Elected 2013
(Vice President) Mr I R (Icky) Carruthers	Tokomairiro Ward	Elected 2013
Mr E T (Evan) Jenkins	Tokomairiro Ward	Resigned 2019 Elected 2019
Mr T M (Trevor) McIntosh	Owaka Ward	Elected 2016
Mr N C (Neville) Gardner	Balclutha Ward	Elected 2016
Mrs D A (Debbie) Robertson-Dunn	Kaitangata Ward	Elected 2017

## **Executives of the Trust & Service Providers**

Mr M R (Michael) Curtis – Chief Executive Officer/General Manager Mrs K A (Kylie) Hutton – Administration Manager

TRUST ACCOUNTANT AUDITORS BANK INSURANCE BROKERS SOLICITORS Shand Thomson – Balclutha Audit New Zealand – Dunedin Bank of New Zealand – Balclutha AON New Zealand (NZLTA Insurance Collective) Sumpter Moore - Balclutha

## HEAD OFFICE: First Floor, 38 Clyde Street, Balclutha 9230

Phone: 03 4190154

Postal: PO Box 113, Balclutha 9240

Email: mail@clt-trust.co.nz Website: http://www.clt-trust.co.nz



#### **TRUST BUSINESSES**

Rosebank Lodge Motor Hotel - 265 Clyde Street, Balclutha.

Phone: 03 419 0021 Fax: 03 418 1489 Email: <u>rosebanklodge@clt-trust.co.nz</u> General Manager: Tom Blaikie

Clutha Liquorland – 70 Clyde Street, Balclutha. Phone: 03 418 0099 Fax: 03 418 3160 Email: <u>manager.clutha@liquorland.co.nz</u> (shop) Email: <u>warehouse@clt-trust.co.nz</u> (warehouse) Shop Manager: Kaye Moodie Warehouse Manager: Paul Crawford

Hotel South Otago – 13 Clyde Street, Balclutha. Phone: 03 418 2100 Fax: 03 418 2116 Email: <u>hotelsouthotago@clt-trust.co.nz</u> Manager: Andrew de Geest

White Horse Inn – 147 Union Street, Milton. Phone: 03 417 8049 Fax: 03 417 7278 Email: <u>whitehorseinn@clt-trust.co.nz</u> Manager: Pam Clark

Oak Tree Inn – Gorge Road, Clinton. Phone/Fax: 03 415 7007 Email: <u>oaktreeinn@clt-trust.co.nz</u> Manager: Carol Hill

Catlins Inn – 21 Ryley Street, Owaka. Phone: 03 415 8350 Fax: 03 415 8624 Email: <u>catlinsinn@clt-trust.co.nz</u> Managers: Yvonne Evans